

Greater Binghamton Airport Airport Advisory Board September Agenda

September 6, 2023

Call to Order: 6:02

In Attendance: Diana Labelle

Discussion on Acceptance of Meeting Minutes and Briefings

July Meeting Minutes Acceptance

Unable to Accept Minutes due to quorum not being met.

Board Organizational Business

Open positions and suggestions for members

Welcoming a new member pending the Resolution passing this Month: Tom Spurra

Special Reports – Projects – Activities:

✈ Air Service Updates

Takeoff 2023 Conference in Atlantic City did not go as expected. We did not have very many meetings. We expected to meet with Cape Air, Skywest, and

Avelo:

Continued conversations with Avelo have been happening though and we've got a meeting scheduled with them next week to discuss another route (east or west coast of Florida, or MYR seasonal) as well as increased frequencies to MCO.

Load factors for July were AWESOME (93% round trip, 95.3% enplanement) and August did well too (86%RT, 88% enplanement).

Delta:

Delta continues to see their enplanements rise in July. We expect that August will continue the trend or at the very least hold steady. They almost have hit out 2019 enplanement numbers in July and have slightly surpassed the available seats when compared to 2019.

We have seen a lot of cancelations and delays throughout the Delta system that has not gone unnoticed by our passengers. We have had less than the overall aviation system, but it hurts us more as we have limited flights in which to make up the delays and cancellations.

We hope it will improve soon.

✈ General Aviation Updates

PETER: *AvGas fuel farm operational and being used*

T-Hangar Leases

Hangar 1 Lease for a Beech-18

✈ Projects, Grants, and Solicitations

Bid package #1 has been awarded to LeChase as the GC. They were the low bid out of Mancini, Streeter, and theirs. The contract was awarded for \$11,294,000. This is mainly the

long lead items, foundations, and phase 1 items. We expect to break ground later this month for the Construction project.

Bid package #2 is “on the street” now and we had LeChase and Mancini at the pre-bid conference in addition to some smaller companies. We’ll be getting the project estimate for that next week prior to the bids coming in. The bid package is nearing completion of the design as we’ve gotten code review, responses from TSA, and ATC. We should have a final addendum released this week.

We’re working through the contract side of the Construction Project with the Engineer currently and should have it ironed out by next week. We’re also about 75% through the design of Bid Package #3.

We’d like you to join us for the ground breaking at the End of the Month. We’ll provide details to you as soon as we get them.

✈ NYAMA Fall Conference 2023

Peter and I attended the NYAMA Fall Conference this past week. It was insightful and helpful for us to attend. We had lots of productive networking discussions. The sessions provided us with a list of items that we either need to brainstorm, do, or review with our team. It is always exciting to see how other Airports and industry experts do things and bring that back to our team.

✈ Miscellaneous

- **2024 Air Show July 9&10**
- **FIDS boards being installed**
- **Personnel changes (Kliment)**

Discussion: *Cape Air may provide service to Philadelphia in 6 to 8 months.*

Diana mentioned that if the BCC plane was still at the airport that she had books for the plane that should be in the plane. Diana inquired that if LeChase were to win both bids would they be able to handle both having enough employees and the time limits per bid.

During discussion of the 2024 Airshow Diana asked about the format of the show, was it going to be done Drive-in style or the way it was done in previous years. Mark stated that it would not be drive-in style and that it would make it more interactive for attendees.

Peter has received the parts needed for the FID Boards, and they should be up and running soon.

There was discussion regarding the participants of the Honor Flight taking a bus this year instead of flying out. Peter mentioned that this was probably easier for the participants.

Adjournment: 6:33 PM

**Greater Binghamton Airport
Airport Advisory Board
July Minutes
July 12, 2023**

Call to Order

Discussion on Acceptance of Meeting Minutes and Briefings

June Meeting Minutes Acceptance

Board Organizational Business

Open positions and suggestions for members

No August Meeting

Special Reports – Projects – Activities:

✈ Air Service Updates

May enplanements show a continued rise for Delta Airlines. Our marketing and awareness for the LGA flights are paying off. We've had good feedback from customers on this. We're waiting for the June Enplanements from Delta as they're a little lagging at this point.

Avelo continues to show excellent sales and growth of passengers. In May we saw a small dip in overall passengers when compared to April because of the travel season and end of school. As expected, June showed a strong rebound throughout the month. July is trending even better than June for Avelo. We have had little to no problems with them and continue to ensure their planes and customers are well taken care of.

We're going to meet with Airlines at the Takeoff 2023 Conference in August. I hope to have productive conversations and move the SCASD grant we have to the DC area higher on the priority list. I am also expecting to have a productive conversation with Avelo about additional routes or frequencies.

✈ Projects, Grants, and Solicitations

Bid package #1 for the Terminal project is currently out on the street. We're expecting at least 3 CM companies to bid on it and are hopeful there will be more. We're waiting on the Engineer's estimate for the total bid package expected cost. We will have that prior to opening the bid in early August. Bid package #2 will follow in September and #3 will be in October. We are going to do a Walk-around BAC to award the contracts.

Old Maintenance project is continuing with the County house the next one they're knocking down after the Old Maintenance building.

Fuel farm project is 95% complete, but we're still ironing out items.

✈ Miscellaneous

- **Dream Flight** – *We hosted a dream flight that had 8 veterans fly in a vintage WWII plane over Broome County this past month. It was a great opportunity for us to honor our veterans.*

- **Budget submission** – *We have submitted our 2024 budget to the County Executive and are expecting to work through a few items to ensure we put forth our best budget for the Airport and County.*
- **July 26th 10:30am Fenton Library Children’s Storybook Reading** – *Please join us for the Fenton Library’s event as it is free for kids to attend.*
- **No August meeting**

Discussion
Adjournment