

# Greater Binghamton Airport Airport Advisory Board June Agenda

June 14, 2023

**Call to Order: 6:02PM**

**Motion: Diana**

**Seconded: Dennis**

**In Attendance: Denis Moulton, Diana Labelle, Joe Rizzo,**

*No Quorum*

## **Discussion on Acceptance of Meeting Minutes and Briefings**

May Meeting Minutes Acceptance

*Terry Hebbard for Secretary*

*Paul Deamer – remove from advisory board members*

*Discussion on bring in more members from different companies*

## **Board Organizational Business**

Terry Hebbard filling Secretary Position

Open positions and suggestions for members

## **Special Reports – Projects – Activities:**

### **✈ Air Service Updates**

*Discussion on the perimeter rule proposed changes in government, what the rule is and what it means to BGM. Could negatively affect our Delta flight if the perimeter rule is revoked.*

- Avelo
  - Enplanements – see attachment
  - RSW difficulties
- Delta
  - Enplanements are starting to climb slowly. Good response from the community for those who have used it.
  - Gate assignments discussions
  - Phasing assignments
- Keeping Southern Airways Express in mind
- American Airlines/ JetBlue decision and the impact it has on our efforts
- UA's commitment to IAD
- Perimeter rule threats

### ✈ Projects, Grants, and Solicitations

- Upstate Airport Revitalization Competition Grant “Terminal Rehabilitation and CBP Building project”
  - Continued design process – 3-5 meetings each week with all areas including; Code, TSA, CBP, DPW, Design team, Tenants, ATC, etc.
  - FAA involvement – P&I changes to our ALP for Taxiways
- CBP is a sub project

#### ***Demo – County House and Old Maintenance Building expected completed by 7/26***

- Building Demolition and County House demo awarded to Gorick Construction and will begin in July.
- Working through the design with CBP’s items included the first draft of the project cost was \$8.4M. Which is way too high as the anticipated and budgeted amount is \$5.8M.
- EMAS design is complete. We expect to have the Construction fully funded in 2023 with construction completed in spring/early summer of 2024.
- Taxiway A Design 70% complete and halted. Construction moved to 2024. Applied for discretionary supplemental funding on 1/30/2023, still waiting to see the outcome.

#### ***Parking Revenue already over 2022 Revenue***

***Parking upgrades should be completed by mid 2024***

***County House land is a revenue producing - development opportunity***

***EMAS block procurement is 5 million grant (AIP)***

***Joe R. asked if the demo will affect Gate 4, answer: it will not***

### ✈ Miscellaneous

- Hiring
- Budget submission
- June 28<sup>th</sup> Fenton Library Children’s Storybook Reading

***Correction to the Fenton Library reading, it is July 26<sup>th</sup> at 10:30 in the observation deck***

**Discussion**

**Adjournment: 7:21PM**

**Motion: Dennis**

**Second: Diana**

Airport Advisory Board Meeting Attachments:

Page 1 – Agenda

Page 2 – Enplanement report for February and Avelo’s March report

Page 3 – NYS DOT Economic Impact Study results for BGM

Page 4 – April Meeting Minutes

Page 5 – April Meeting Minutes

Page 6 – April Meeting Minutes

# April Enplanement Report

2023

Delta	2019	2022	2023	Change 2019	Change 2022
Enplanements	3,478	1,155	1,387	-60%	20%
Deplanements	3,301	998	1,367	-59%	37%
Available Seats	4,270	1,557	3,996	-6%	157%
Load Factor	81%	74%	35%	-57%	-53%
Landing Weight	4,062,000	1,470,000	4,055,400	0%	176%

Avelo	2023
Enplanements	1,513
Deplanements	1,566
Available Seats	1,701
Load Factor	89%
Landing Weight	1,316,700

TOTALS	2019	2022	2023	Change 2019	Change 2022
Enplanements	3,478	1,155	2,900	-17%	151%
Deplanements	3,301	998	2,933	-11%	194%
Available Seats	4,270	1,557	5,697	33%	266%
Load Factor	81%	74%	51%	-38%	-31%

April Avelo: BGM -MCO #5 on Avelo's highest performing markets with a 93% RT Load Factor

# May Enplanement Report

2023

Delta	2019	2022	2023	Change 2019	Change 2022
Enplanements	3,818	1,132		-100%	-100%
Deplanements	3,771	1,074		-100%	-100%
Available Seats	4,450	1,550		-100%	-100%
Load Factor	86%	73%	#DIV/0!	#DIV/0!	#DIV/0!
Landing Weight	4,183,000	1,457,000	1,457,000	-65%	0%

Avelo			2023	
Enplanements			1,336	
Deplanements			1,361	
Available Seats			1,701	
Load Factor			79%	
Landing Weight			1,316,700	

TOTALS	2019	2022	2023	Change 2019	Change 2022
Enplanements	3,818	1,132	1,336	-65%	18%
Deplanements	3,771	1,074	1,361	-64%	27%
Available Seats	4,450	1,550	1,701	-62%	10%
Load Factor	86%	73%	79%	-8%	8%

## PARKING REVENUE 2023

		Total	Total Revenue for Month	Monthly Car Count	Enplanements	Load Factor
January	Cash	1,281.75	\$13,259.05	2463	1923	39%
	Credit Card	11,977.30				
February	Cash	2,023.00	\$20,209.85	3784	2372	46%
	Credit Card	18,186.85				
March	Cash	2,616.40	\$25,661.40	4321	2874	48%
	Credit Card	23,045.00				
April	Cash	2,352.70	\$25,739.70	3996	2900	51%
	Credit Card	23,387.00				
May	Cash	1,812.05	\$24,194.55	4001		
	Credit Card	22,382.50				

## PARKING REVENUE 2022

		Total	Total Revenue for Month	Monthly Car Count	Enplanements	Load Factor
January	Cash	493.60	\$2,686.60	500	755	47%
	Credit Card	2,193.00				
February	Cash	508.00	\$3,012.20	534	618	49%
	Credit Card	2,504.20				
March	Cash	863.50	\$5,428.50	1052	1000	64%
	Credit Card	4,565.00				
April	Cash	1,156.50	\$8,024.80	1023	1155	74%
	Credit Card	6,868.30				
May	Cash	662.75	\$7,683.40	1095	1132	73%
	Credit Card	7,020.65				